Mid-Shores Home Builders Association, Inc.

the Cutting Edge

Volume 13, Issue 12 December 2022

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PRESIDENT'S MESSAGE

By Matt Lefeber, *Wrightway Home Improvements, LLC*

Greetings All!

The holiday season is in full swing and we of course have holiday parties to attend. I would like to invite you to ours at the Altona Supper Club on December 8. We will have a Toys for Tots drive, a food drive and will be auctioning off items for the PAC fund. The invitation can be found on page 3.

We will also be installing our new president, Kevin Schmitz, as well as some new board members. I would like to thank them for coming aboard and volunteering their time and efforts.

Finally, as this is my last letter of the year I would like to acknowledge last year's board members and directors. We had a great year and got a lot done.

Thanks again and see you at the Holiday Party!!

Matt Lefeber

CALENDAR OF EVENTS:

- December 6 BOD/ Budget Meeting 6:30 am at 7 Angels Restaurant, Chilton
- December 8 MSHBA Annual Holiday Party & Installation Altona Supper Club, NH Awards, Installations & Auction following Dinner
  RSVP ASAP, form enclosed
- January 20 WBA Member Meeting Day & President's Installation Baymont Inn & Suites, Manitowoc

MSHBA Holiday Party:

It's not too late to RSVP for the December 8 Installation, PAC Auction & Holiday Party!

26 people are attending so far!

See page 3 for more

Poinsettia Sponsor: Envoy Mortgage

WBA Events:

Member Meeting Day & 2023 President's Installation Dinner: Registration is open for the Member Meeting and President's Installation on **January 20, 2023** at Manitowoc.

Badger Craftsman Awards: WBA is currently accepting applications for Badger Craftsman Awards. Submissions are Due by February 1, 2023.

Wishing you and your family a Christmas warm with happiness and a New Year filled with joy.

From the Board & Staff of Mid-Shores Home Builders Association

MSHBA Membership

Mid-Shores Home Builders Association, Inc.

2022 MSHBA OFFICERS

President: Matt Lefeber
Wrightway Home Improvements
920-923-0721

President-Elect: Kevin Schmitz
K & J Construction and Design LLC
920-849-8811

Treasurer: Julie Schmitz
K & J Construction and Design LLC
920-849-8811

Secretary: Denise Bangart
Envoy Mortgage
920-522-4345

Past-President: Ted Birschbach
Birschbach Builders LLC
920-238-9253

2022 DIRECTORS

Thomas Heiberger
Christel & Heiberger Builders, Inc.
920-898-2820

Jerry Mallmann
Chilton Furniture
920-849-9023

Director: OPEN

WBA Directors
Denise Bangart
Dan Schneider

NAHB Delegate
Kevin Schmitz
NAHB Alternate Delegate
Thomas Heiberger

Mid-Shores Home Builders Association, Inc.

PO Box 125
New Holstein, WI 53061
www.midshoreshomebuilders.com

Executive Officer Tena Hartwig
2104 Mary Ave.
New Holstein, WI 53061
Phone (920) 898-5030
hartwigs1@charter.net.com

MEMBERSHIP… the Ultimate Building Resource

THANK YOU FOR RENEWING YOUR MEMBERSHIP!

Green Hammer Construction LLC
Ditter Plumbing Co.
Meggers Plumbing LLC
Wrightway Home Improvements LLC

Mid-Shores HBA offers a 3-Pay Dues Payment Program…

MSHBA offers an option to pay your dues in three consecutive monthly payments of $150.00. Your membership will take into effect on your final payment. A 3-Pay Dues payment contract will be included with your renewal statement.

Auction Items are Needed for MSHBA's BBW Auction

To raise much need funds for the Building a Better Wisconsin Fund, a live auction will held in conjunction with our Christmas Party on December 8. Please consider a donation.

What is Building a Better Wisconsin (BBW)?

BBW is WBA's political action committee, most commonly referred to as a PAC. It is WBA members from across the state combining their resources to support pro-housing, pro-business candidates running for office in Wisconsin.

DECEMBER BOD/BUDGET MEETING

December 6 at 6:00 am

Seven Angels Restaurant, Chilton

NAHB IBS™

Wisconsin Builders Foundation Launches New, 4-Credit Continuing Education Course for Dwelling Contractor Qualifiers

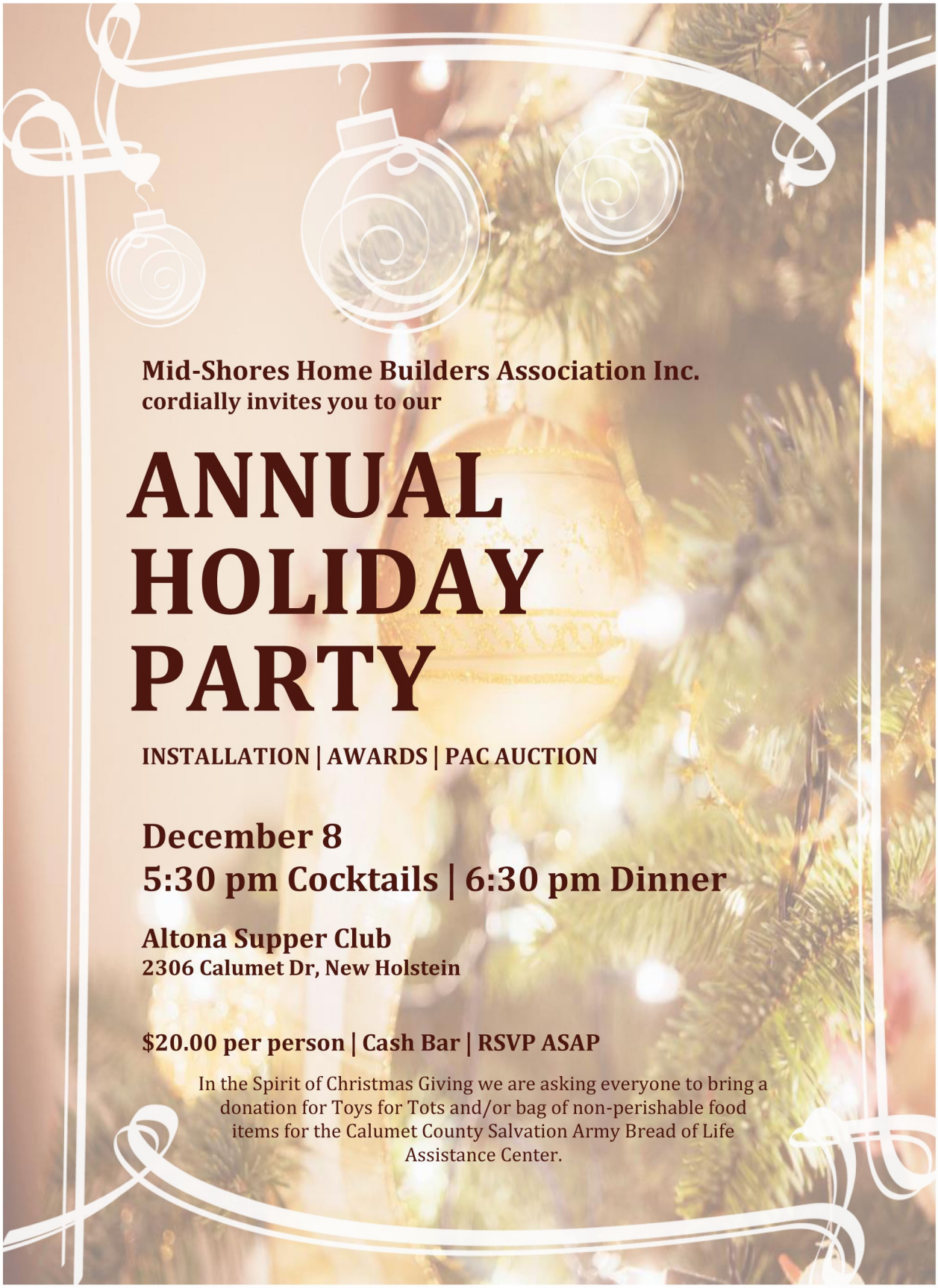
In partnership with On3 Field Learning, the Wisconsin Builders Foundation has launched a newly created 4-credit online course that will satisfy the new continuing education requirements for Dwelling Contractor Qualifiers. Due to a recent law change, anyone renewing their DCQ credential will be required four of the 12 required credits in subject matter that includes construction laws and codes and contracts, liability, and risk management.

To register for the course, members or non-members can simply click the red "Register" button below. Members of record can access this course free of charge by entering the promo code provided on this page at checkout; note: WBA member login will be required to access this page. The course is available to non-members for $55.00. Your DCQ number will also be required at the time of registration.

Directions:

1. Click the Red Register Button Below
2. Complete the required information and payment on checkout page (reminder to members of record to enter the promo code for free registration)
3. You will receive a confirmation that you have been registered. At this time, please watch your inbox - and spam folder - for an email from On3. Note: it may take up to 48 hours if registering on the weekend.
4. Follow the instructions in the email and complete the online learning (from smart phone, tablet, web browser, etc.) with 30 days
5. After you have passed the course with a 70%, WBF will receive confirmation of your exam from On3 and will submit your credits to DSPS!

REGISTER


Mid-Shores Home Builders Association Inc.
cordially invites you to our
ANNUAL HOLIDAY PARTY
INSTALLATION | AWARDS | PAC AUCTION
December 8
5:30 pm Cocktails | 6:30 pm Dinner
Altona Supper Club
2306 Calumet Dr, New Holstein
$20.00 per person | Cash Bar | RSVP ASAP
In the Spirit of Christmas Giving we are asking everyone to bring a donation for Toys for Tots and/or bag of non-perishable food items for the Calumet County Salvation Army Bread of Life Assistance Center.

All employees and guests are invited to attend

Join Us for Induction of Officers

By WBA President, Cory Sillars

Presentation of Awards

Membership Awards | President's Award

Live Auction

To raise much needed funds for the Build a Better Wisconsin Fund, all members are asked to donate items valued from $25.00-$100.00.

Company Name _____

Guest(s) Name _____

_____

Item(s) to donate for Auction _____

Value of Item(s _____

Cash donations must be made from a personal checkbook per state law.

_____ X $20.00 each = _____

Attendees Total Due

Please RSVP ASAP to Tena Hartwig at hartwigs1@charter.net

920-539-9014 | PO Box 125, New Holstein WI 53061

KWIK TRIP

Hey, WBA!

WISCONSIN BUILDERS ASSOCIATION

Save 6¢ per gallon of fuel as a member of the Wisconsin Builders Association!

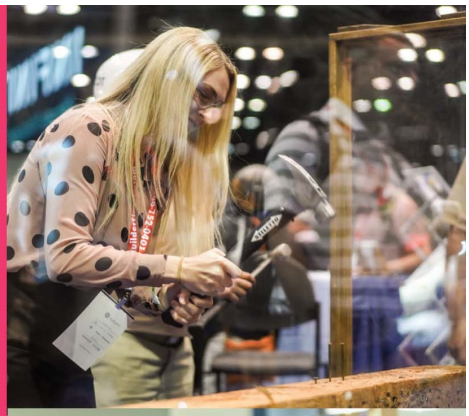
Benefits include:

- Save 6¢ on every gallon of fuel purchased at Kwik Trip, Kwik Star & Stop-N-Go locations.
- 10% off in-store purchases & car wash discounts up to 50%.
- Choose from three different fuel programs to find the best fit.
- No annual or monthly fees.

Subject to credit approval. Some in-store exclusions apply. Kwik Trip Business Plus MasterCard is issued by Regions Bank, pursuant to a license by MasterCard Int'l Inc. MasterCard is a registered trademark of MasterCard Int'l Inc.

Questions? Contact Brayton Duin
608-793-4708 or bduin@kwiktrip.com

IBS™ The Essential Industry EXPERIENCE



REGISTER EARLY & SAVE!

The **2023 NAHB International Builders' Show®** (IBS) is the biggest and best residential construction industry show of the year. Everyone who is anyone will be at the Builders' Show happening January 31 - February 2 in Vegas. It's essential that you're there to experience it all!

Learn the latest industry strategies from industry experts. **Discover** innovative industry products and trends. **Connect** with new business partners and suppliers.

Early-Bird Deals*

	Expo Pass	Expo+Education Pass**
NAHB Member	$50	$550
Non-Member	$100	$750

*Deals expire December 9, 2022. **Includes 100+ education sessions.

REGISTER TODAY | BUILDERSSHOW.COM

#IBS2023

NAHB IBS™ | Jan 31-Feb 2, 2023 Las Vegas, NV

WISCONSIN BUILDERS ASSOCIATION

Advocacy Digest | November 18, 2022
Brad Boycks, Executive Director

The 2022 General Election brought a return of ticket splitters to top of the ticket races in Wisconsin. The five on top of the ticket saw the election of three democrats and two republicans with a small percentage of Wisconsin voters (around 3% when looking at the difference between the vote for governor and U.S. Senate) split their ticket between parties.

The republicans in both houses of the legislature were able to gain seats in 2022. The state senate republicans picked up one seat in northwestern Wisconsin to get to a veto proof majority of 22 seats. The assembly republicans picked up three seats to get to 64 total seats which is two seats shy of a veto proof majority in the lower house.

How do the election results affect what we would like to get done and what we may have to play defense on for the next four years? To get any stand-alone bill signed into law this session, it will require the support of any state agency the bill may affect prior to passage by both houses, and likely the support of some democrats in both houses. This would be the same formula that was used in Governor Evers' first term.

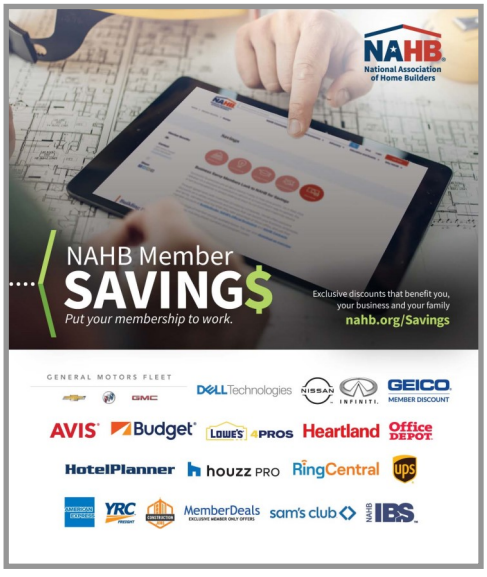
Two issues rise to the top of ones we would likely have bipartisan support to pass this session. Policy changes to encourage more people, namely middle and high school students, to choose a career in the trades is at the top of the list. Late last session WBA, along with ABC, AGC, the Operating Engineers, and the Carpenters Union worked together on legislation that would have expanded the list of reimbursable expenses for apprenticeships to include tool, materials, and travel costs and provide additional funding for the Youth Apprenticeship program. The bill passed the state assembly on a bipartisan vote, but time ran out prior to passing the bill in the state senate. We are already meeting with interested parties to restart the conversation to hopefully pass this bill next session.

Democrats and Republicans both agree that we need to find ways to bring down the cost of "workforce housing" or "starter homes". One way to help bring down the start up costs of new housing developments would be to reduce the financing costs to pay for housing infrastructure like roads, water, sewer systems, and sidewalks. Expanding TIF laws has been a concept that we have not been able to pass in both houses, so we are now focusing on creating a state fund that would provide zero or low interests loans used for housing infrastructure. We have discussed this concept over the summer and fall and hope to have a proposal to further review in early 2023.

Some areas of concern that we likely will have to play defense on? Building codes. Governor Evers has been supportive of moving the Uniform Dwelling Code (UDC) and commercial Building Code to match the most recent codes offered by the International Code Council (ICC), especially for the energy code. The Evers administration and legislative democrats have also been supportive of local units of government being able to pass "stretch codes". These stretch codes would be more stringent than the state energy code and would break the uniformity of the current UDC.

To push back against detrimental code changes, especially in the UDC, will require all of us working with WBA members on the Unform Dwelling Code Council and giving good examples and data (likely with help from the National Association of Home Builders) as to why those choices will increase the cost of housing without much of a return on energy conservation efforts.

Split power in state government will again bring opportunities and challenges when the new legislative session starts in January 2023.



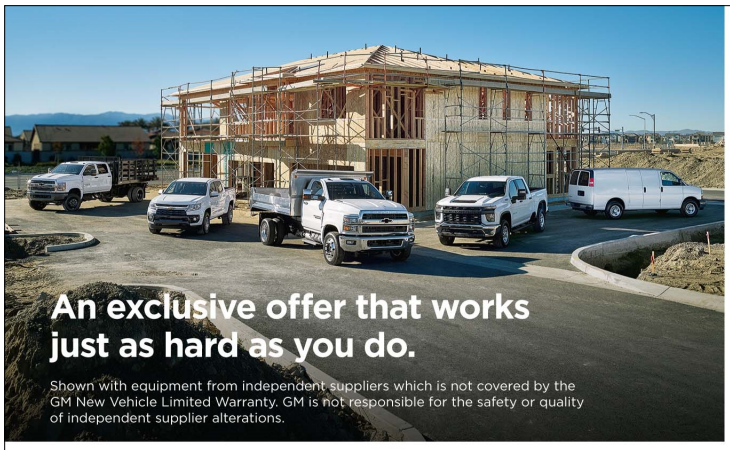
DREXEL BUILDING SUPPLY to Merge with McMahon & Company, a Leading Innovator of Doors and Millwork

Drexel Building Supply ("Drexel") recently announced they have agreed in principle to merge with McMahon and Company, a leading supplier of doors and millwork in Wisconsin. The acquisition will be official beginning December 31, 2022.

McMahon Company was established in 1996, centered around customers, integrity, honesty, and precision. They are a family owned business that employs approximately 50 people in Jackson, Wisconsin to distribute "millwork with a personal touch". The company's product offerings include steel and fiberglass entry doors, hardware, locks, lighting, interior doors, and wood mouldings. All of which are used by builders and contractors in residential and commercial new construction and remodeling applications.

"We are thrilled to welcome the McMahon family to the Drexel team," said Joel Fleischman, President and CEO of Drexel Building Supply. "McMahon shares our mission to supply happiness that addresses the builders' needs for adding value to the door and millwork sector of the building industry. The combination of our two companies has the synergy to bring vertical integration for Drexel and their customers to reduce costs while adding value." Moving forward, Drexel will be able to offer all the great things of McMahon while investing in the future.

Drexel plans to integrate the McMahon business into Eastern, Central, and North Central Wisconsin to focus on efficiency and quality. Patrick McMahon, Sean McMahon, Kim Mather, and their entire team, will remain a key part of the business as they grow and innovate to be the leader in doors, moulding, and finish materials. All team members of McMahon will be offered careers at Drexel Building Supply as assets to the significant growth plans.



Using the private offers for NAHB members is easy:

1. Get your NAHB proof of membership.
2. Visit your local Chevrolet, Buick or GMC dealer and mention this Private Offer.
3. Select an eligible vehicle(s) to purchase or lease and present your NAHB proof of membership.

For even more value, combine this offer with the National Fleet Purchase Program and Business Choice Offers. For full details on the Private Offer, NAHB members should visit **nahb.org/gm**.

Example offer for NAHB members who are business owners purchasing a 2021 Chevrolet Silverado 2500 HD Crew Cab 1LT 4WD.

NAHB
gm FLEET

$500 + $6,000 + Up to $1,000 = Up to $7,500

Private Offer[1] | National Fleet Purchase Program (FVX)[2] | Eligible Accessory Cash Allowance[3,4] | In Potential Value

[1]$500 offer for retail and fleet deliveries. Valid toward the purchase or lease of eligible new 2021 and 2022 model year vehicles. Customer must take delivery by 1/3/2023. Not compatible with some other offers. Not valid on prior purchases. Excludes all Cadillac vehicles; Chevrolet Blazer, Camaro, Corvette; 2021 Buick Encore 1SV; Chevrolet Equinox 1SM, Malibu 1VL, Traverse 1LO; GMC Acadia 1SV and Terrain 2SA. Additional GM models may be excluded at GM's sole discretion. See dealer for details. [2]Offer available to qualified fleet customers through 1/3/2023. Not compatible with some other offers. Take delivery 1/3/2023. See dealer for details. [3]To qualify, vehicle must be used in the day-to-day operations of your business and not solely for personal/ non-business-related transportation purposes. Must provide proof of business ownership. For complete program requirements, including information regarding offers, vehicles, equipment, options, warranties and ordering, consult your dealer or visit gmbusinesschoice.com. [4]Eligible purchases must be equal to or greater than the amount of the cash allowance. Accessory Cash Allowance requires purchase of the eligible accessories from your dealer.

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